



What? An intensive two-day workshop developed to help you and your organisation become more effective at influencing others.

Learn how to inspire others to change their attitudes, habits, and actions in beneficial directions, while simultaneously improving relationships.

Understand how to recognise and benefit from elusive “moments of power,” during which people are particularly receptive to your requests.

Acquire a common framework and language to use in identifying, understanding, and handling influence situations.

Style? Interactive and engaging mix of talks, debates and customised exercises to help you apply your new skills and knowledge to the most frequent influence situations that you face.

Who? Workshop can be led by Yes! authors Steve or Bob or choose from one of our team of trainers.

Fee? Range of options available from just £475 per person for both days* (*depending on number of delegates and workshop leader. Prices subject to VAT and individual quotation)

Info? Call Sarah Tobitt on 0870 787 4747